



**INTERNATIONAL  
RESEARCH SPECIALISTS<sup>INC.</sup>**


**International Research Specialists Inc.**  
2161 Palm Beach Lakes Blvd., Ste 415  
West Palm Beach , FL 33409  
Toll Free: 800.327.8699



**Turning Losses into Profits**

[www.ResearchSpecialistsSite.com](http://www.ResearchSpecialistsSite.com)

**Here's what collection  
professionals have to say:**



*"We thank you for successfully locating 90% of the customer accounts we have assigned to you for skip tracing. Of the 90% of customers located we have been able to effectively cure or make arrangements on 80% of those accounts."*

Ivory Daniels  
Remington College  
Little Rock, AR

*"I have a major client which uses International Research Specialists extensively. They turned over \$2.1 million to me for collection, and to date, slightly over \$1.2 million in principal has been recovered, a 57% recovery rate, plus an additional \$593,000 in interest. There's no reason to give up...older accounts become more collectable as people have obtained assets. The recovery rates I experience are obtainable through location information and a long term commitment to the process."*

Jeffrey M. Schulman  
Attorney at Law  
Ada, Ohio

*I have utilized the services of International Research Specialists. They have been successful in locating parties we did not think we could locate, at a reasonable fee.*

Gary W. Gomoll  
JPMorgan Chase & Co.  
West Palm Beach, FL

## Increasing Your Collections

Since 1967, International Research Specialists, Inc. has provided skip trace and people locator services to credit grantors, increasing their collectable accounts by as much as 2-3 times.

The professionals at International Research Specialists, Inc. are experts at locating the confirmed address for debtors, witnesses, defendants, insureds, and estate heirs ... people who have moved and left no forwarding address.



## Getting Results

- \* 80% Locate Guarantee
- \* Extensive resources
- \* Insured & Licensed
- \* 100% anonymity
- \* 10-day Guarantee on locates
- \* More than 1,000,000 people located



The Federal Debt Collection Practices Act ("FDCPA") limits your attorneys and collection agencies from engaging in in-depth skip tracing activities. At International Research Specialists ("IRS, Inc.") that is all we do.

### How We Work

IRS, Inc. is a location specialty company dedicated to researching your debtors so that you can collect from them. IRS, Inc. has the expertise to locate missing debtors, and provide your attorneys and collection agencies with a current contact and wherever possible, current employment information.

Armed with current contact information, your collection professionals will collect on majority of your non-performing portfolio.

### Recoverable Costs

When you use IRS, Inc., to research debtor locations, the majority of courts allow you to pass Research/Skip fees to the debtor as an identifiable cost. By engaging IRS, Inc., the costs are added to the debtors' account balances.

### Imagine Additional Recoveries

Historically, IRS, Inc. has located more than 85% of its assignments. Once the debtor is located, your collection professionals go to work, doing what they do best...collecting your outstanding debt.

You'll start to see results immediately!

